

Week of: _____

Weekly Goals

1 presentation (p) = 3 piques = 15 calls

3 survey (s) = 9 favors = 9 calls

Monday

Planning day – Fill out weekly plan, completely.

Tuesday

<i>Name</i>	<i>Phone</i>	<i>Name</i>	<i>Phone</i>
(p)		(s)	
(p)		(s)	
(p)			

Wednesday

<i>Name</i>	<i>Phone</i>	<i>Name</i>	<i>Phone</i>
(p)		(s)	
(p)		(s)	
(p)			

Thursday

<i>Name</i>	<i>Phone</i>	<i>Name</i>	<i>Phone</i>
(p)		(s)	
(p)		(s)	
(p)			

Friday

<i>Name</i>	<i>Phone</i>	<i>Name</i>	<i>Phone</i>
(p)		(s)	
(p)		(s)	
(p)			

Saturday

<i>Name</i>	<i>Phone</i>	<i>Name</i>	<i>Phone</i>
(p)		(s)	
(p)		(s)	
(p)			